

**Andrea Galli** Chief Executive Officer  
**Davide Merlini** Chief Technical Officer  
**Cristina Pagani** Head Business Unit Switzerland & Austria  
**Andrea Polli** Head Business Unit Italy  
**Roberto Schürch** Head Business Unit International  
**Aymen Cheikh Mhamed** Head Business Unit Middle East, North Africa and Asia (MENAA) / CBDO

Business Units Management

Business Unit — Switzerland & Austria	
<b>Cristina Pagani</b>	Head BU Switzerland & Austria
<b>Werner Kalunder</b>	Head of Northern market area
<b>Markus Berweger</b>	Head of Eastern market area
<b>Stefano Guandalini</b>	Head of Southern market area
<b>Flavio Maccanelli</b>	Head of Western market area
<b>Adrian Fontana</b>	Head of Construction Mgmt
Market area North	
<b>Werner Kalunder</b>	Head of office Zurich
<b>Andreas Egli</b>	Head of office Rapperswil-Jona
<b>Tobias Rössig</b>	Head of office Aarau
<b>Drangu Sehu</b>	Head of office Basel
Market area East	
<b>Markus Berweger</b>	Head of office St.Moritz
<b>Georg Metz</b>	Head of office Chur
<b>Georg Metz</b>	Head of office Ilanz
Market area South	
<b>Fabio De Martino</b>	Head of office Lugano
<b>Simon Züger</b>	Head of office Roveredo
<b>Alessandro Pederzani</b>	Head of office Locarno
<b>Francesco Veronesi</b>	Head of office Visp
Market area West	
<b>Jacques Fournier</b>	Head of office Sion
<b>Guillaume Kühni</b>	Head of office Lausanne
<b>Alexandre Wicht</b>	Head of office Fribourg
Construction Management	
<b>Hannes Obergasser</b>	Head of CM Austria
<b>Claudio Isler</b>	Head of CM North
<b>Matteo Genini</b>	Head of CM South
<b>Hanae Martin</b>	Head of CM West
<b>Giovanni Venini</b>	Head of Sales CM
Austria	
<b>Edgar Leitner</b>	Country Manager

Business Unit — Italy	
<b>Andrea Polli</b>	Head BU Italy
<b>Paolo Fontana</b>	Head of Design
<b>Stefano Torresani</b>	Head of Construction Mgmt
<b>Marco D'Elia</b>	Financial Director
Lomazzo	
<b>Paolo Fontana</b>	Head of office
Milan	
<b>Paolo Fontana</b>	Head of office
Rome	
<b>Claudia Savona</b>	Head of office
Trento	
<b>Marco Meneguzzer</b>	Head of office
Turin	
<b>Stefania Stefanizzi</b>	Head of office
Latina	
<b>Gianluca Albera</b>	Head of office
Brescia	
<b>Andrea Bassi</b>	Head of office
Construction Management	
<b>Stefano Torresani</b>	Head of Construction Mgmt

Business Unit — International	
<b>Roberto Schürch</b>	Head BU International
<b>Barbara Bitetti</b>	Country Manager France
<b>Guido Barbieri</b>	North Europe Area Manager
<b>Elisa Comis</b>	North America Area Manager
<b>Marco Ruggiero</b>	Head of CM International
<b>Pierluigi Nionelli</b>	Head of Business Line Hydropower
Europe	
Norway (Bergen, Oslo)	
<b>Guido Barbieri</b>	Managing Director
France (Paris, Chambéry)	
<b>Barbara Bitetti</b>	Head of office
Israel (Med'in)	
<b>Dan Tzucker</b>	Country Manager
Portugal (Lisbon)	
<b>Luis Cândia</b>	Country Manager
North America	
USA (Pittsburgh, Washington DC)	
<b>Elisa Comis</b>	Country Manager
Oceania	
Australia (Melbourne, Sydney)	
<b>Sabrina Kost</b>	Country Manager

Business Unit — Latin America (LATAM)	
<b>Andrea Galli</b>	Head BU LATAM
<b>Carlos Costa</b>	Brazil Area Manager
<b>Fabio Pellegrini</b>	Hispanic America Area Manager
<b>Giovanni Como</b>	Technical Director
Perù (Lima)	
<b>Sergio Aviles</b>	Head of office
Chile (Santiago)	
<b>Pedro Zurita</b>	Head of office
Argentina (Buenos Aires)	
<b>Pierluigi Nionelli</b>	Head of office
Ecuador (Quito)	
<b>Fabio Pellegrini</b>	Representative officer
Bolivia (La Paz)	
<b>Fabio Pellegrini</b>	Representative officer
Brazil (São Paulo)	
<b>Carlos Costa</b>	Managing Director

Business Unit — MENAA	
<b>Aymen Cheikh Mhamed</b>	Head BU MENAA
<b>Serhat Narin</b>	Commercial Director
<b>J.P. Majorcrylic</b>	Operational Director
<b>Philippe Bakhos</b>	Technical Director
Middle East	
UAE (Dubai)	
<b>Hasan Dinc</b>	Head of office
UAE (Abu Dhabi)	
<b>Amjad Almkhalalati</b>	Head of office
KSA (Riyadh)	
<b>Cédric Matykowski</b>	Head of office
North Africa	
Tunisia (Tunis)	
<b>td</b>	Head of office
Egypt (Cairo)	
<b>Amr Morsy</b>	Country Manager
Asia	
India (New Delhi)	
<b>Lalit Chaabra</b>	Country Manager
Nepal (Kathmandu)	
<b>Lalit Chaabra</b>	Country Manager
Türkiye (Istanbul, Ankara)	
<b>Emrah Onder</b>	Country Manager

Group Services

CEO	
	Admin
<b>td</b>	Resp. Admin
Finance	
<b>Simone Finelli</b>	Head of Finance
HR	
<b>Cristina Pagani</b>	Head of Human Resources
IT	
<b>Alessio Biancato</b>	Head of Information Technology
Innovation	
<b>Fabio De Martino</b>	Head of Innovation
Marketing & Communication	
<b>Luca Cereghetti</b>	Head of Marketing & Communication
Strategy & Business Development	
<b>Aymen Cheikh Mhamed</b>	Chief Business Dev. Officer
CTO	
Sales	
<b>Davide Merlini</b>	CTO / Head of Sales
Quality	
<b>Chiara Davi</b>	Quality Group Coordinator